



HOUSING & BUILDING  
ASSOCIATION  
OF COLORADO SPRINGS

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Dear HBA Member:

As the voice of your industry, the Housing & Building Association of Colorado Springs is proud to bring you its 2017 Membership Directory & Buyer's Guide. This publication speaks to the number of credible companies who believe in the HBA's mission of promoting policies that allow for the production of safe and affordable housing and to enhancing the environment for the housing and building industry in El Paso County.

### **Building on Momentum**

Last year was an exciting year in the building industry. The housing market returned to Colorado Springs and we saw area home construction increase significantly. The rebounding industry brings with it exciting new opportunities for members to get involved and work together to build a better tomorrow.

Speaking of members getting involved – in 2016, the HBA's members volunteered more than 5,000 total hours of expertise toward efforts that uphold our mission. We salute you!

### **Building Beyond Structures**

As a trade association, we're in the business of home building – but the building we do goes far beyond structures.

*We build up members.* Through networking events like Chili Fest, development opportunities like the Emerging Leaders program, and trade shows like the Home & Garden Show, we get to watch our members grow their businesses connections, their leadership skills, and their reputation within the Association.

Just as our collective members give strength to the HBA, each individual member benefits by doing business with other members. Each time you purchase a product or contract a service, remember to *do business with a member* and keep our Association strong.





*We build relationships.* Our many committees and councils work collaboratively with community leaders and industry partners to create policy, regulatory oversight, and a political climate that supports the production of safe and affordable housing in El Paso County. Whether it's reviewing International Building Codes or working to elect pro-business leadership, the HBA is your relentless advocate.

*We build community.* Through HBA Cares, we connect needs within the community to the skills and abilities of the local housing and building industry. The John Zay guest house expansion, set to open this fall, will provide additional housing to Penrose-St. Francis patients and their families. Our ever-expanding workforce development program, Careers in Construction, gives local high school students pathways to success in the trades or beyond.

Your membership makes it possible for the HBA to continue to promote, protect, and support its members, and for that we sincerely thank you. We look forward to working with you and for you in 2017.

Sincerely,

A handwritten signature in blue ink, appearing to read "Mark Long".

Mark Long  
Owner, Vanguard Homes  
2017 HBA President